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கைத்தொழில் மற்றும் தொழில் முயற்சியாண்மை அபிவிருத்தி அமைச்சு

MINISTRY OF INDUSTRY AND ENTREPRENEURSHIP DEVELOPMENT



BCC Lanka Limited

Performance Analysis Report

B C C Lanka Limited

01. Introduction

BCC Lanka Limited was incorporated as a limited liability public company in 1988 and was transformed into a public corporation and state-owned enterprise under the Public Act. No- 23 of 1987, with a share capital of 10,000,000 shares held by the General Treasury.

BCC Lanka is a state-controlled consumer product supplier. The company's core business is the production, sale and distribution of locally produced edible coconut oil and soap, detergents, disinfectants and other soap-based products.

Main Activities of the Company

- Manufacturing of coconut oil
- Manufacturing of laundry & toilet soap
- Manufacturing of disinfectants & detergents
- Distributing products under the name of “BCC” to the local market through agents who were appointed by the company.
- Direct sales to Modern Trade businesses through agreements and competitive bidding procedures
- Rent out office and storage spaces which are owned by BCC Lanka Ltd.

The main production facilities of BCC Lanka Ltd comprises a Soap Factory, Coconut Oil Refinery. A brief description of products manufactured by these plants are given below

Soap Factory

The Soap Factory produces laundry soap, toilet soap, and disinfectants and detergents. The products with their brand names are given below.

- 1) Toilet Soap – Sandal Wood, Suvendra Floral, Suvendra Herbal, Health Joy
- 2) Laundry Soap – Sovereign Bar, Snow- wite
- 3) Disinfectants – Pynol, Toilet Bowl Cleaner
- 4) Detergents – Dish Wash Liquid , Dish wash powder, Snow- wite care detergent Liquid
- 5) Air Fresheners

Refinery Products

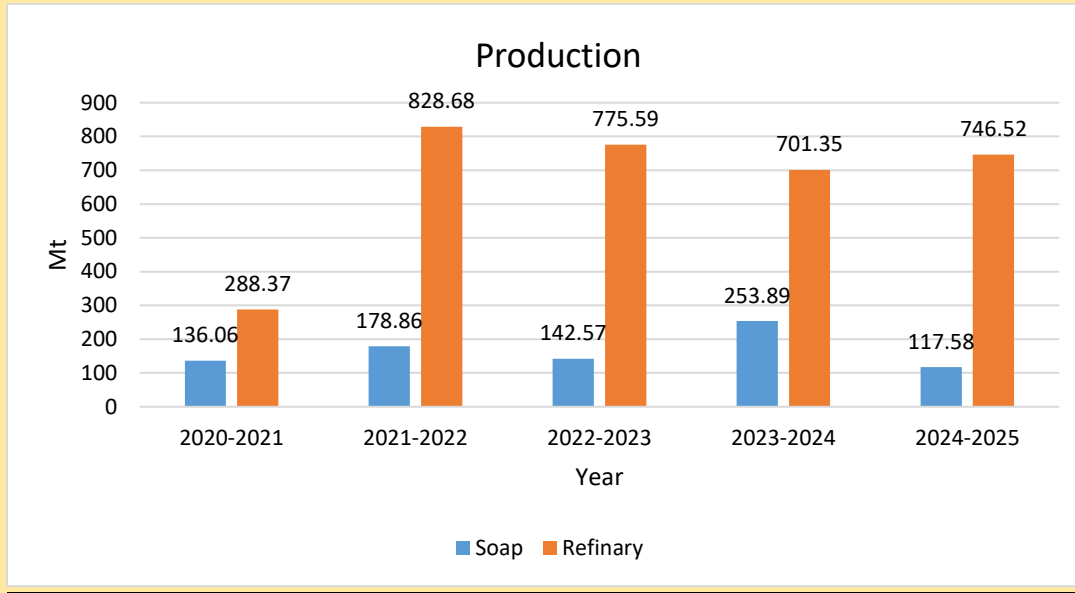
The Refinery produces Coconut Oil under the brand names of White Coconut Oil and Cooks Joy. These products are marketed in the following containers:

Cooks Joy - 500ml, 01ltr, 05ltr, 20ltr

White Oil - 500ml, 01ltr, 05ltr, 20ltr

2. Production Qty (2021-2025)

Description(MT)	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Soap	136.06	178.86	142.57	253.89	117.58
Refinery	288.37	828.68	775.59	701.35	746.52

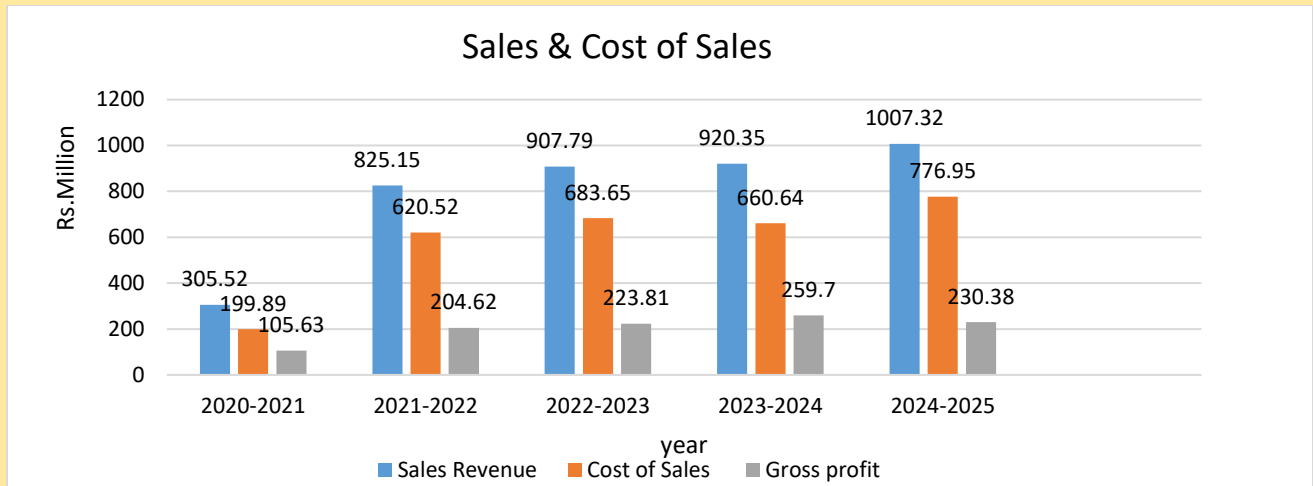


Graph 01

Graph 01 shows that Bcc Lanka Limited has increase in coconut oil & soap production within the time period from 2021 to 2025.

3. Sales & Cost of Sales (2021-2025)

Description (Rs. Million)	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Sales Revenue	305.52	825.15	907.79	920.35	1007.32
Cost of Sales	199.89	620.52	683.65	660.64	776.95
Gross Profit	105.63	204.62	223.81	259.70	230.38

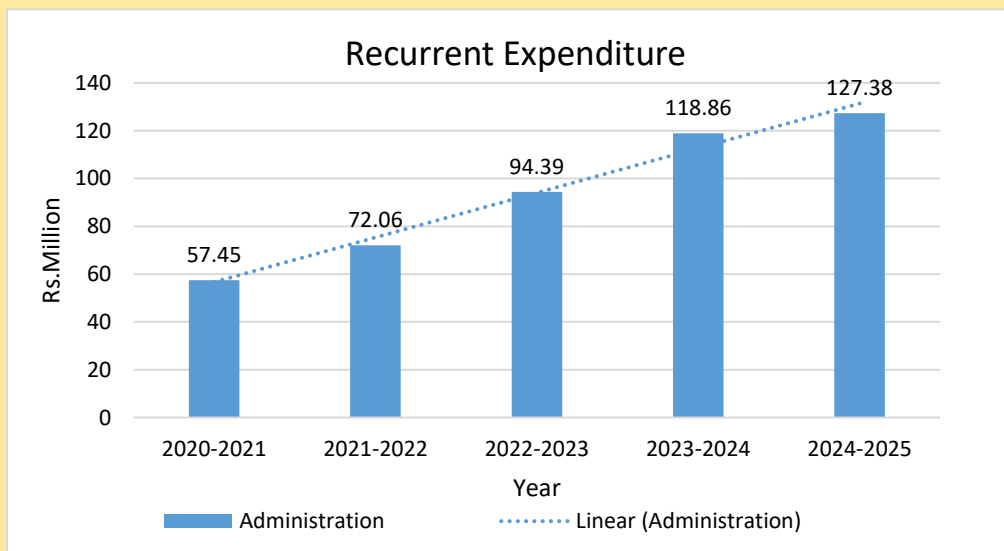


Graph 02

Sale revenue of BCC Lanka has increased continuously from the year 2021-2025 as per the graph No.02. Graph shows rapid growth of gross profit from the year 2021-2025

4. Recurrent Expenditure (2021-2025)

Description (Rs. Million)	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Administration	57.45	72.06	94.39	118.86	127.38

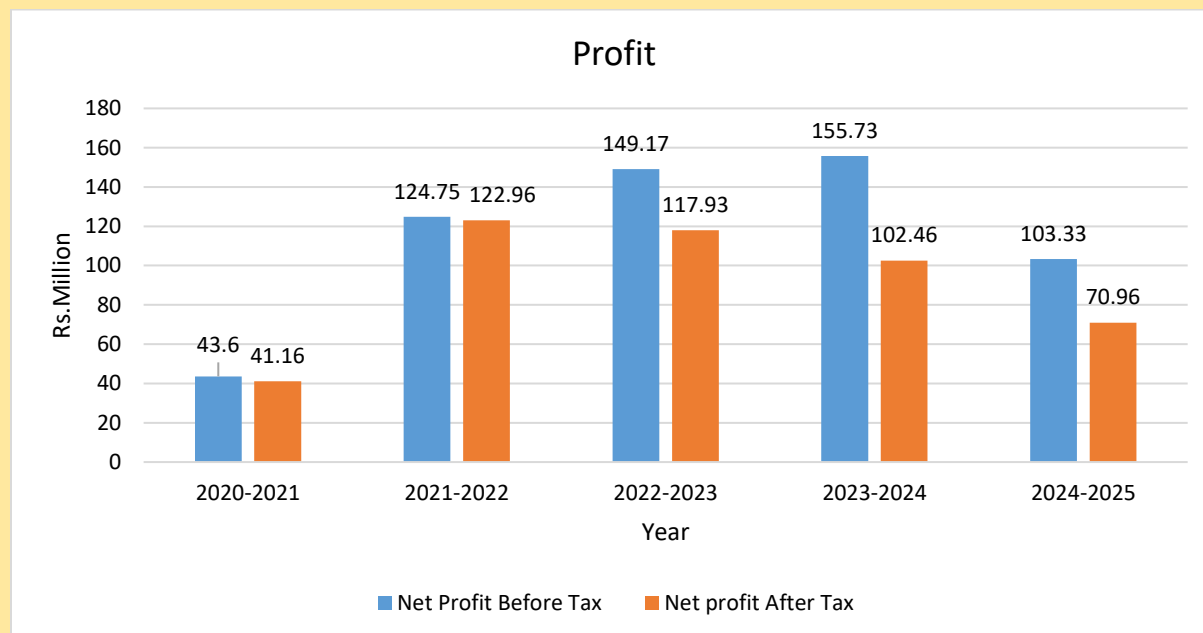


Graph 03

According to the graph 03, recurrent expenditure has continuously increased from the year 2021-to 2025.

05. Net Profit before Tax & Net Profit After Tax (2021-2025)

Description(Rs. Million)	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Net Profit Before Tax	43.6	124.75	149.17	155.73	103.33
Net Profit After Tax	41.16	122.96	117.93	102.46	70.96

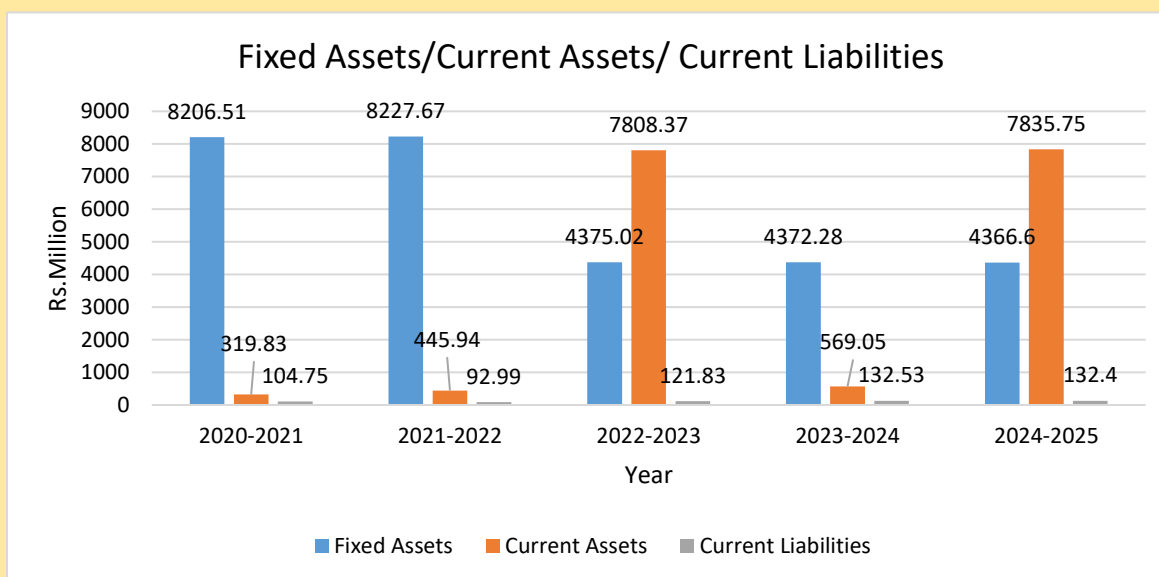


Graph 04

According to the graph 04 net profit before tax has continuously increased from the year 2021-2024.

06. Fixed Assets/ Current Assets/ Current Liabilities (2021-2025)

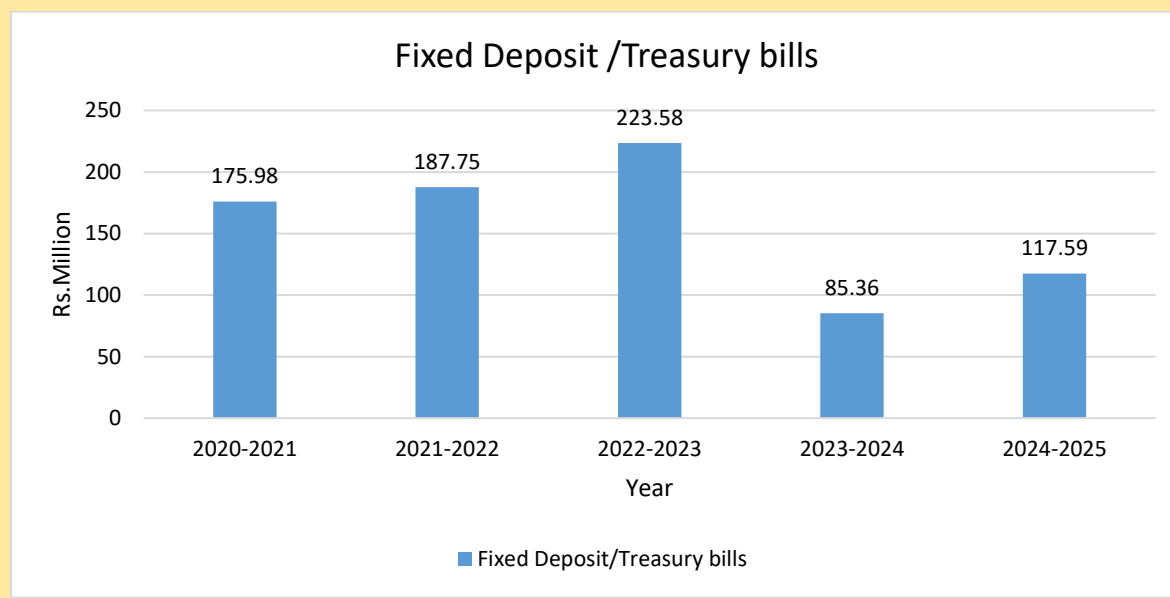
Description (Rs. Million)	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Fixed Assets	8206.51	8227.67	4375.02	4372.28	4366.60
Current Assets	319.83	445.94	7808.37	569.05	7835.75
Current Liabilities	104.75	92.99	121.83	132.53	132.40



Graph 05

07. Fixed Deposit / Treasury bills (2021-2025)

Description (Rs. Million)	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Fixed Assets / Treasury bills	175.98	187.75	223.58	85.36	117.59



Graph 06

08. Observations and Recommendations

With the growing concern about the composition of nutrients and chemical content of coconut oil, demand for BCC edible oil products increased noticeably in recent years.

- ❖ In terms of soap products market share, the BCC goodwill is somewhat useful in capturing the market.
- ❖ By taking advantage of the trustworthiness of the BCC brand name, the company has a huge opportunity to gain high profits; thus, necessary actions have to be taken to achieve profitability.
- ❖ With the advancement of BCC goodwill, the company has tried to explore new markets with value-added products, which will lead to gain better profitability and stability in the future.

09. Future challenges

- ❖ Approval of staff cadre and recruitment procedures.
- ❖ Settlement of compensation for land acquired for Colombo 'new court complex construction.
- ❖ Acquisition of the factory premises in Watupitiwala through negotiation with the Board of Investment.